## PODCAST REPORT IN JAPAN

Survey of Podcast Usage in Japan for 2021

2022／3
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## ABOUT

Otonal Inc．and The Asahi Shimbun Company collaborated on this survey to investigate the Japanese domestic market for podcast usage and user demographics．

10，000 people participated in the survey，all between the ages of 20－69．Podcast listeners and non－podcast listeners were compared，and then 600 users were randomly selected to divulge daily listening habits．

Through this survey，we hope to understand more about Japanese podcast listeners and hope this survey helps with the dissemination of audio content in Japan．

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## Survey Overview

－Screening Sample：10，000 respondents
－Podcast Listening Survey： 600 respondents（those who listen to a podcast at least once a month）

## Survey

| Surveyed Country | Japan |
| :---: | :--- |
| Survey Method | Internet Survey |
| Survey Target | Men and Women between the ages of 20－69 <br> Additionally，those who listened to a podcast more than once a month |
| Podcast Listening <br> Survey Sample <br> Size | 600 respondents <br> We used weighted tabulation by comparing podcast listeners to the general population |
| Survey Period | $2021 / 12 / 3-12 / 4$ |
| Survey Planners | Otonal Inc．，The Asahi Shimbun Company |
| Survey <br> Organization | Rakuten Insight |otonal 朝日新聞

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## 01.

 Japan's Podcast User Demographics and CharacteristicsPodcast Listening Population, Demographics, Interests
14.4\% of survey participants listened to a podcast more than once a month. Men made up 56.8\% of the demographic, while the biggest age bracket was people in their 20s at 27.5\%.


## Podcast Listener Family Dynamics

Over one third of podcast listeners were single in comparison to non－listeners．

Marital Status

| Unmarried | Married |  | Separated or Bereaved |
| :--- | :--- | :--- | :--- |
| Unmarried | Married | Separated or Bereaved |  |



## Podcast Listeners＇Occupation

Podcast listeners，in comparison to non－listeners，tended to have administrator jobs，be leaders，or have qualification－based jobs．Students also made up a larger percentage．

## Occupation

| Manager／CEO |  |
| :---: | :---: |
| Office Worker（management） |  |
| Office Worker（non－management） |  |
| Contractors／Temporary employees | Listeners |
| Part－time worker |  |
|  |  |
| Public servant |  |
| Independent business owner |  |
| Full－time housewife |  |
| Student Non－istener |  |
| Unemployed |  |
| Other |  |



## Financial Situation of Podcast Users

## A large percentage of podcast listeners, in contrast to non-listeners, tended to have a higher income and spending money.



## Podcast Listeners' Information Sensitivity

Podcast listeners, in all categories, outperformed non-listeners in regards to being sensitive and aware in regards to new information.

## Information Sensitivity (multiple choice accepted)



## Podcast User Interests

Podcast listeners had a wide range of interests，including information and products spanning many fields．In comparison to non－listeners，listeners had a higher score in areas such as environmental issues，SDGS，business，design，international issues，education，and music．

Areas of Interest（multiple choice accepted）


## Podcast Listening Methods

## Podcast Listening Rate and Program Number

$67.6 \%$ of listeners listened more than once a week，while $20.3 \%$ said they listened to podcasts on an almost daily basis． $75.4 \%$ of respondents also said they listened to more than two programs．

Programs Listened to on a Regular Basis（ $\mathrm{n}=600$ ）

5－9 programs or more
programs or more2 programs $\square$ 1 program

## Period of First Podcast Listen（Year－on－Year）

More users began listening to podcasts compared to last year＇s survey．It could be inferred that a certain number continued to listen to podcasts after the first year．

## Period of First Podcast Listen $(n=600)$



## Reason For Getting Into Podcasts

"Seeing comments on blogs and social media" and "listening through music apps" were the top answers. It could be inferred user acquisition is heavily affected through other platforms.

Reason For Getting Into Podcasts ( $n=600$, multiple answers acceptec)


## Podcast Listening Platforms

34．9\％of respondents listened to Spotify，followed by Apple Podcast，Amazon Music，other websites，and Google Podcasts．

Podcast Listening Platforms（ $\mathrm{n}=600$ ，multiple choice accepted）


## Podcast Listening Situations

Most respondents listened to podcasts while doing housework．Women mostly listened while doing housework，while men tended to listen while doing a hobby or driving．

Podcast Listening Situations（ $\mathrm{n}=600$ ，mutiple choice accepted）


## What Podcast Listeners Think

## What People Liked About Listening to Podcasts（Free Answer）

I can listen whenever I want and playback older II can listen while I can be up－to－date with trends shows multitasking
I can learn about things I wouldn＇t have otherwise It helps me get rid of stress

## It makes chores funner <br> I can learn about those with differing opinions It＇s fun and I learn lots listening to experts

Listening on the go is a good use of time

This is great English listening practice

I can learn so much from podcasts．It makes my
Easy access to info．Can replay if needed day better．
I can listen when I want and listen to what I want．There＇s no sense of mindlessness．
I can listen for a purpose，compared to mindlessly watching TV．
All the answers are available here（only Japanese）
https：／／otonal．co．jp／podcast－report－in－japan2021／voice

I can gain so much knowledge when I have a free moment

I can learn new things and new ways to look at the world

## Learning English is fun

## I can listen while working

Can get the scoop on new products

# 03. Contents Consumed on Podcast 

Podcast Genre, Search, Reason for Listening

## Podcast Genres

48.6\% of respondents said they most listened to news, which was common amongst all age ranges. The young generation gravitated towards news and comedy, while those older gravitated to news-based programs.


## Searching for Programs

The highest result in regards to discovering shows is looking it up on their podcast app. Younger people tended to use a blog or social media to see how others felt, or chose the podcast service's recommendation. Older people favored search engine usage.


## Reasons For Listening to Podcast

The most common answer to why people listen to podcast was for entertainment purposes． The next reason was for new information input，or practical information input．Men tended to have a higher percentage listening for information input and for learning purposes．

04. Actions Taken After Podcast and Feelings Toward Audio Ads

## Actions Taken After Listening to Podcast

$57.9 \%$ of respondents said after they listen to a podcast they either sometimes or frequently look up information． $\mathbf{2 9 . 9}$ \％also say they have either sometimes or frequently have purchased something as a result．

Searching and Purchasing After Listening to a Podcast（ $\mathrm{n}=600$ ）


## Impressions of Audio Based Media

Close to half of the respondents at 44.7\% say they have heard advertising on a music streaming service. The biggest response to listening to audio ads was "the name of the product/service is easy to remember" at 31.6\%.

What Outlets Listeners Encounter Audio Ads

Podcast Listener
( $\mathrm{n}=600$, Multiple answers allowed)


What Listeners Felt When Listening to Audio Ads


## About The Survey Planners

## About The Surveying Companies

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## Otonal Inc．

Otonal Inc．is an sound－based ad technology advertising firm that specializes in audio ads．With a mission to create the digital audio ad market in Japan， along with proposing audio ad solutions to advertisers， Otonal also runs a service to media companies to assist with audio distribution and filling audio ad supply．


CEO＇s Book
The World＇s Easiest Testbook for Audio Content Delivery－New Teachings From Media Industry Leaders（Inpress Publishing）（Only in Japanese） https：／／book．impress．co．jp／books／1119101164

## The Asahi Shimbun Company

As the publisher of one of the largest and longest－lasting newspapers in Japan，The Asahi Shimbun Company is evolving into a comprehensive media company with journalism at its core．With their Asahi Shimbun Podcast， they go beyond the conventional boundaries of news． They hope to enrich their listeners＇lives by inviting them to different sites everyday．


Asahi Shimbun＇s Podcasts https：／／omny．fm／shows／ asahi／playlists
https：／／omny．fm／shows／ arukiki－ajw

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