# PODCAST REPORT IN JAPAN

Survey of Podcast Usage in Japan for 2021

2022/3







# ABOUT

Otonal Inc. and The Asahi Shimbun Company collaborated on this survey to investigate the Japanese domestic market for podcast usage and user demographics.

10,000 people participated in the survey, all between the ages of 20-69. Podcast listeners and non-podcast listeners were compared, and then 600 users were randomly selected to divulge daily listening habits.

Through this survey, we hope to understand more about Japanese podcast listeners and hope this survey helps with the dissemination of audio content in Japan.



#### **Survey Overview**

- -Screening Sample: 10,000 respondents
- •Podcast Listening Survey: 600 respondents (those who listen to a podcast at least once a month)

Survey						
Surveyed Country	Japan					
Survey Method	Internet Survey					
Survey Target	Men and Women between the ages of 20-69 Additionally, those who listened to a podcast more than once a month					
Podcast Listening Survey Sample Size	600 respondents We used weighted tabulation by comparing podcast listeners to the general population					
Survey Period	2021/12/3-12/4					
Survey Planners	Otonal Inc., The Asahi Shimbun Company					
Survey Organization	Rakuten Insight					



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- 1. Japanese Podcast User's Demographic and Characteristics
- 2. How Japanese People Listen to Podcasts
- 3. What Japanese People Listen To
- 4. Post-Podcast Listening Activity and Audio Ad Impressions
- 5. About The Survey Planners



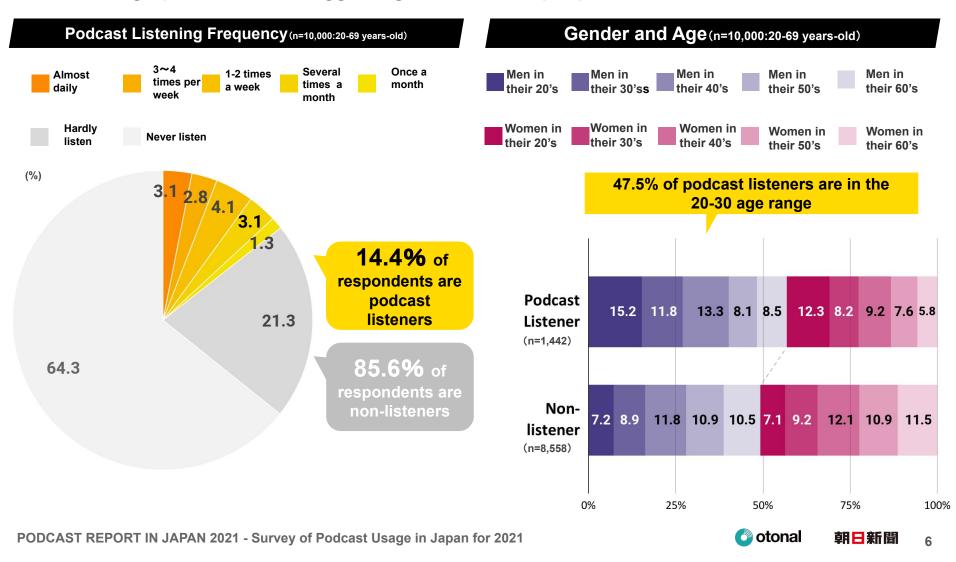
#### 01. Japan's Podcast User Demographics and Characteristics

Podcast Listening Population, Demographics, Interests

# Listener Population and Characteristics

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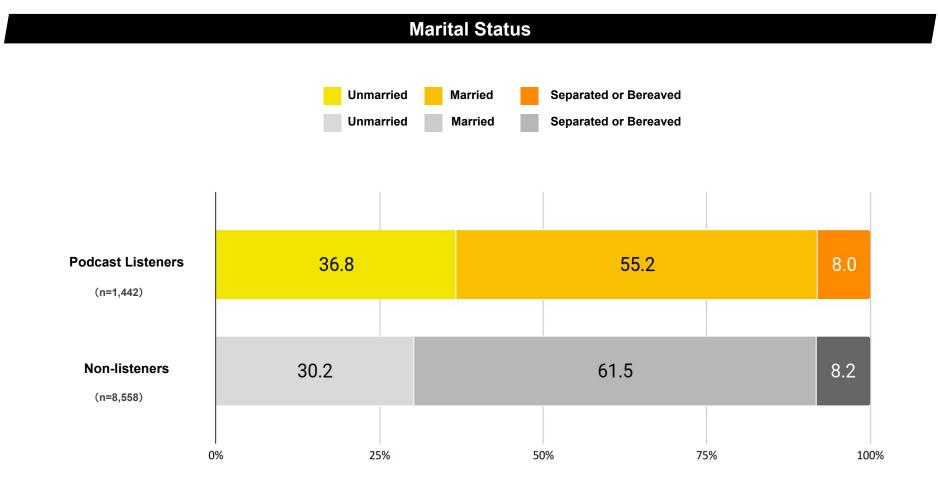
14.4% of survey participants listened to a podcast more than once a month. Men made up 56.8% of the demographic, while the biggest age bracket was people in their 20s at 27.5%.





# **Podcast Listener Family Dynamics**

Over one third of podcast listeners were single in comparison to non-listeners.

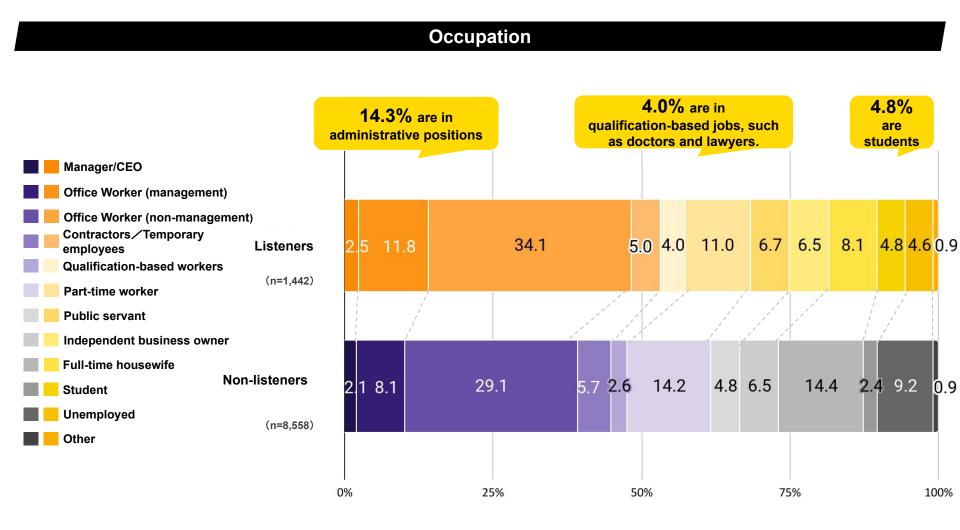






# **Podcast Listeners' Occupation**

Podcast listeners, in comparison to non-listeners, tended to have administrator jobs, be leaders, or have qualification-based jobs. Students also made up a larger percentage.



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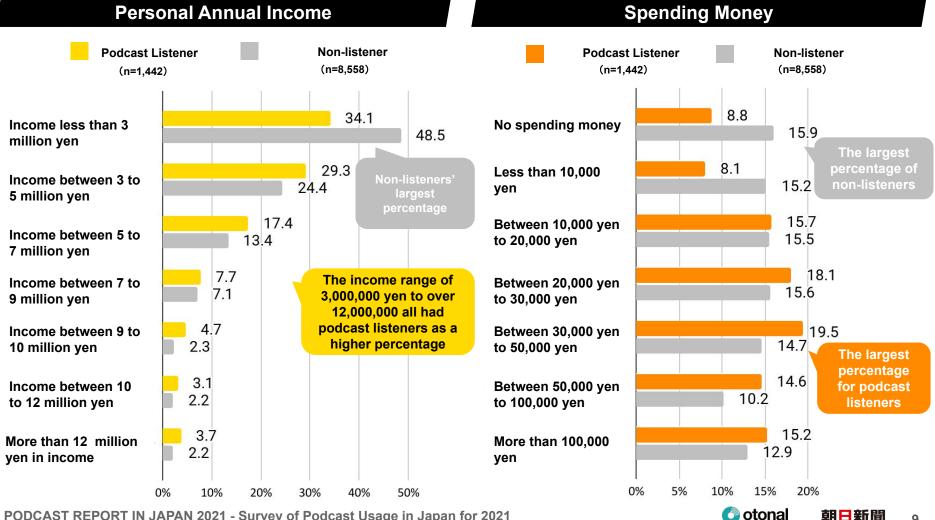
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# **Financial Situation of Podcast Users**

A large percentage of podcast listeners, in contrast to non-listeners, tended to have a higher income and spending money.



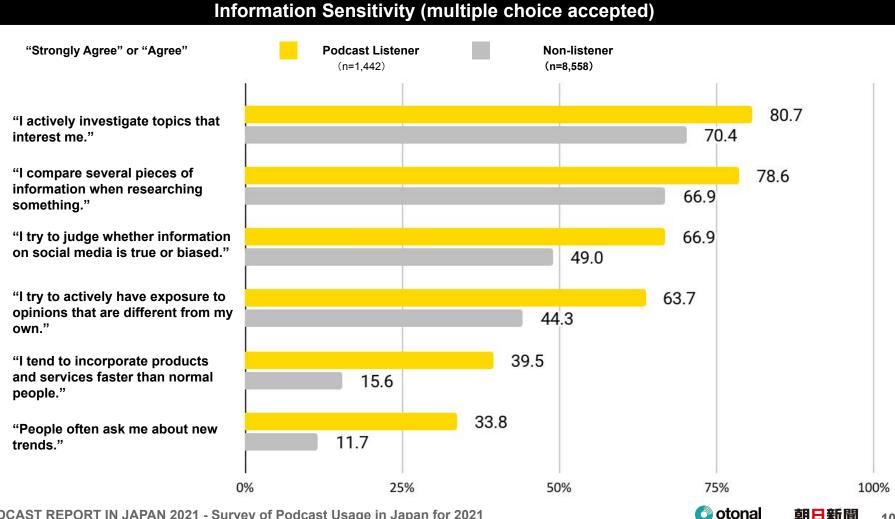
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#### **Podcast Listeners' Information Sensitivity**

PRIJ 2021

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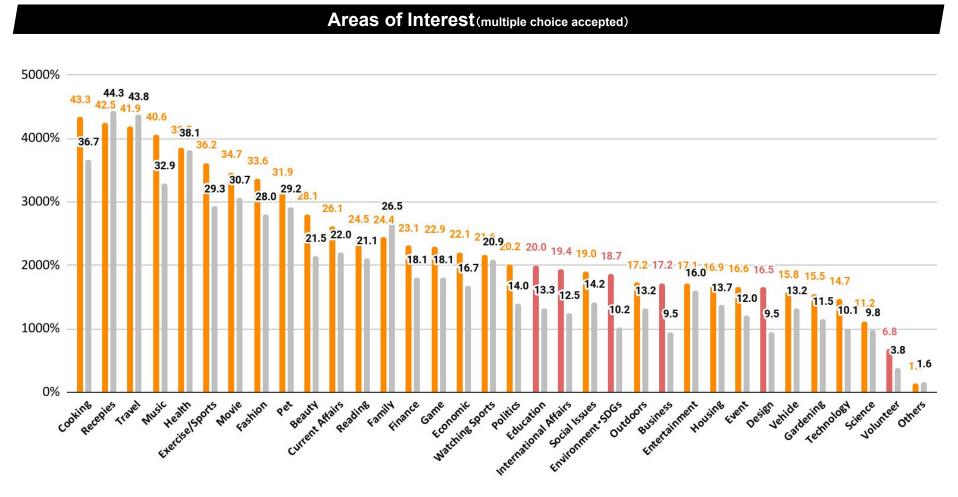
Podcast listeners, in all categories, outperformed non-listeners in regards to being sensitive and aware in regards to new information.



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#### **Podcast User Interests**

Podcast listeners had a wide range of interests, including information and products spanning many fields. In comparison to non-listeners, listeners had a higher score in areas such as environmental issues, SDGS, business, design, international issues, education, and music.





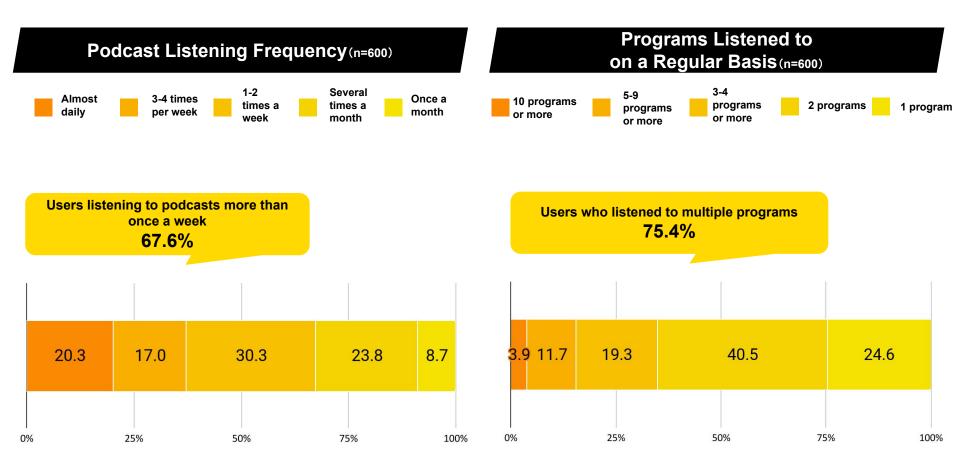
#### 02. Podcast Listening Methods

Podcast Listening Frequency, Inciting Incident, and Listening Methods

#### PRIJ 2021

#### **Podcast Listening Rate and Program Number**

67.6% of listeners listened more than once a week, while 20.3% said they listened to podcasts on an almost daily basis. 75.4% of respondents also said they listened to more than two programs.

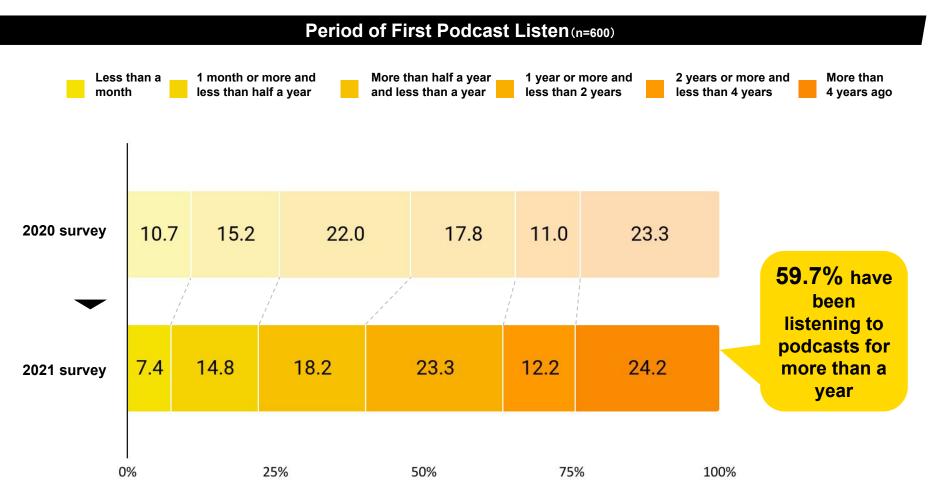




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#### Period of First Podcast Listen (Year-on-Year)

More users began listening to podcasts compared to last year's survey. It could be inferred that a certain number continued to listen to podcasts after the first year.

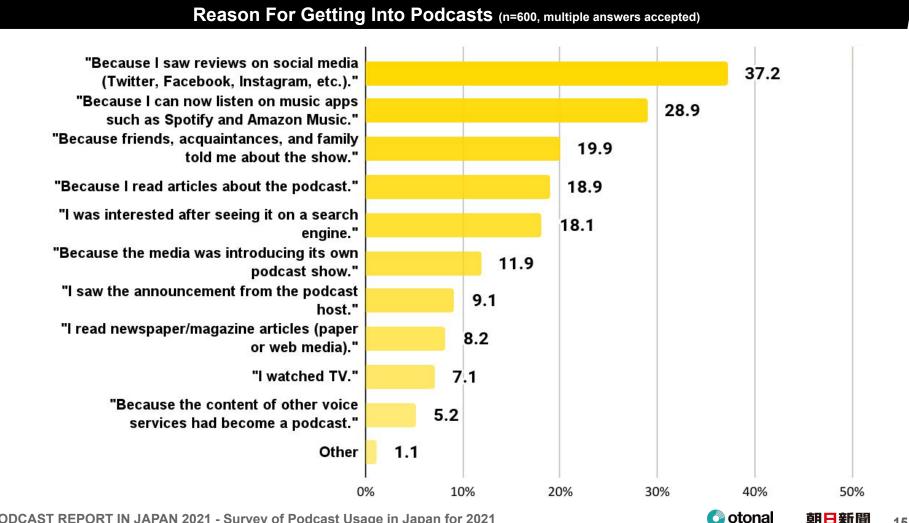






# **Reason For Getting Into Podcasts**

"Seeing comments on blogs and social media" and "listening through music apps" were the top answers. It could be inferred user acquisition is heavily affected through other platforms.



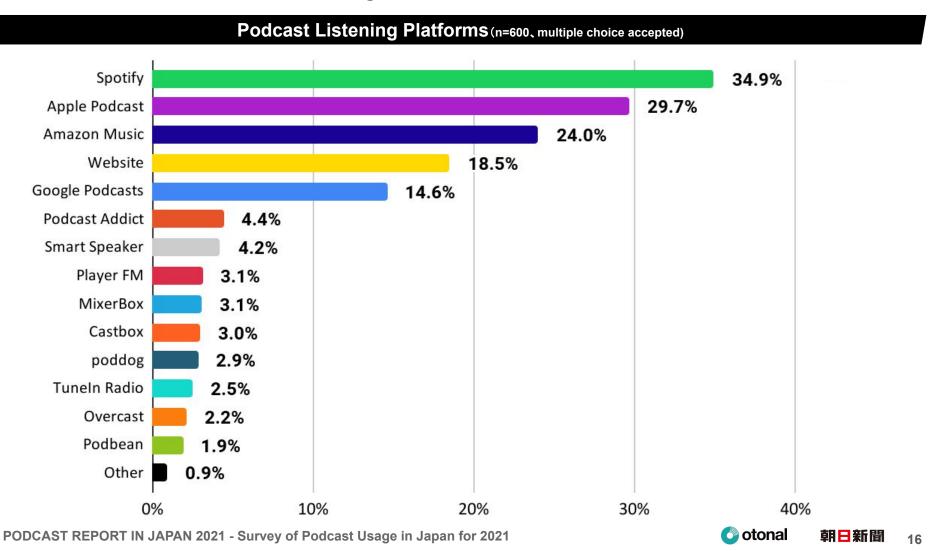
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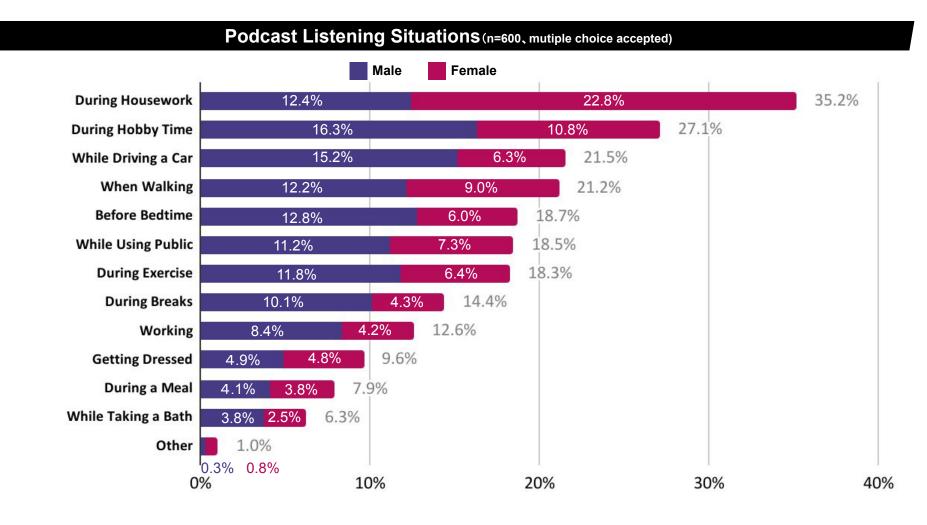
# **Podcast Listening Platforms**

34.9% of respondents listened to Spotify, followed by Apple Podcast, Amazon Music, other websites, and Google Podcasts.



### **Podcast Listening Situations**

Most respondents listened to podcasts while doing housework. Women mostly listened while doing housework, while men tended to listen while doing a hobby or driving.





## What Podcast Listeners Think

What People Liked About Listening to Podcasts (Free Answer)

I can listen whenever I want and playback older shows		I can listen while I can be up-to-date with multitasking		late with trends
I can learn about thing	gs I wouldn't ha	0	lt helps me stress	e get rid of
It makes	It's fun and I learn lots listeni		I get excited talking to people who listen	
	vays learning sor curate what I liste	•	nt	arn while
Listening on the go is a good use of time Learning Engli	This is great Engli practice	-	<b>EXERCISI</b> y favorite comedia	•
can learn new things and r ook at the world can learn so much from pod	new ways to	can listen wh	•	Can get the scoop on new products led
day better. I can listen when I want and listen to wh I can listen for a purpose, co TV.			can gain so m hen I have a fr	uch knowledge ree moment
All the answers are available here (onl	y Japanese) <u>h</u>	ttps://otonal.co.jp/pod	cast-report-in-japan2021	

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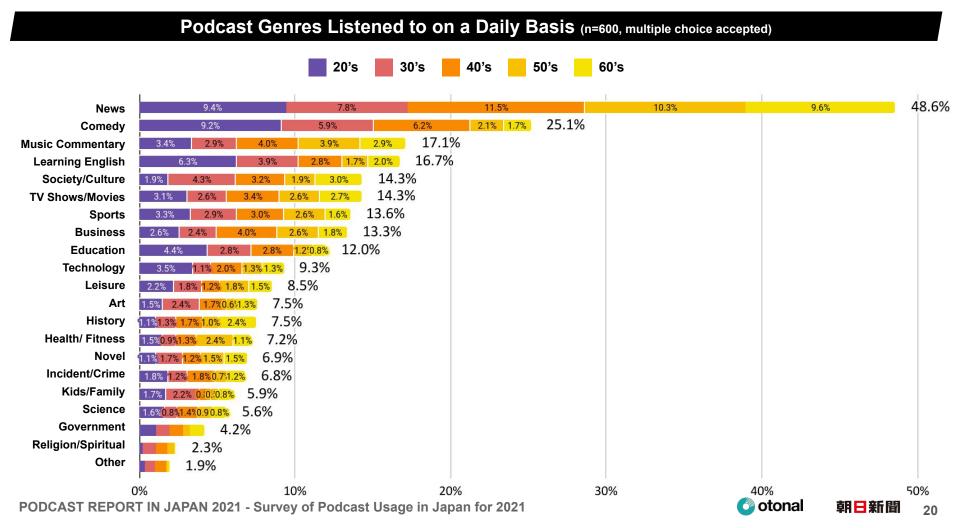
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#### 03. Contents Consumed on Podcast

Podcast Genre, Search, Reason for Listening

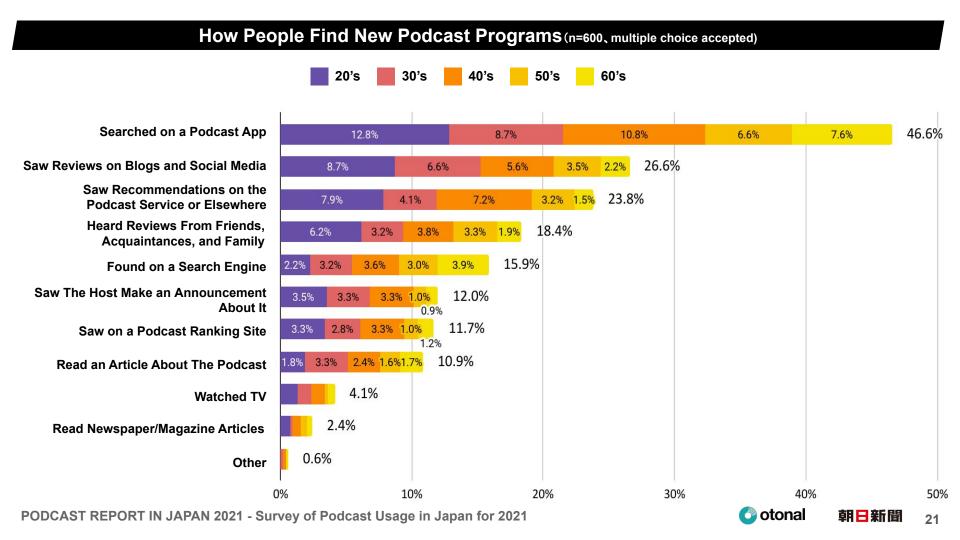
#### **Podcast Genres**

48.6% of respondents said they most listened to news, which was common amongst all age ranges. The young generation gravitated towards news and comedy, while those older gravitated to news-based programs.



# **Searching for Programs**

The highest result in regards to discovering shows is looking it up on their podcast app. Younger people tended to use a blog or social media to see how others felt, or chose the podcast service's recommendation. Older people favored search engine usage.

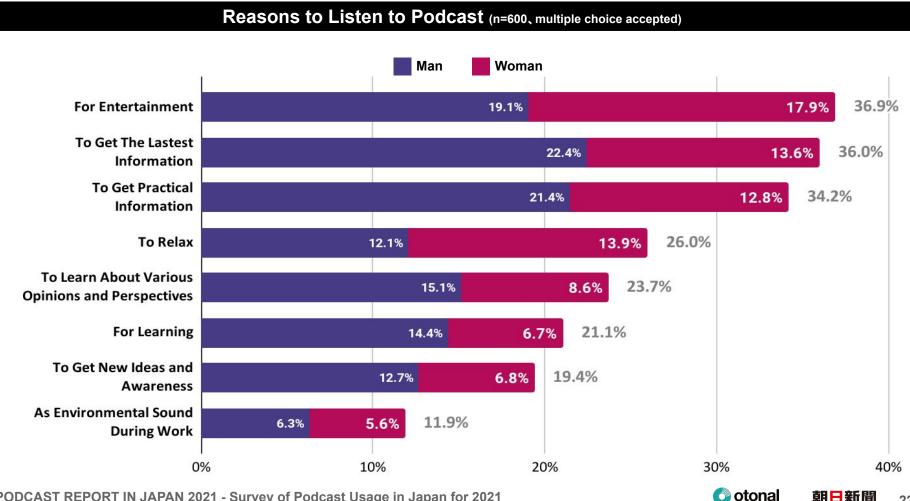




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## **Reasons For Listening to Podcast**

The most common answer to why people listen to podcast was for entertainment purposes. The next reason was for new information input, or practical information input. Men tended to have a higher percentage listening for information input and for learning purposes.



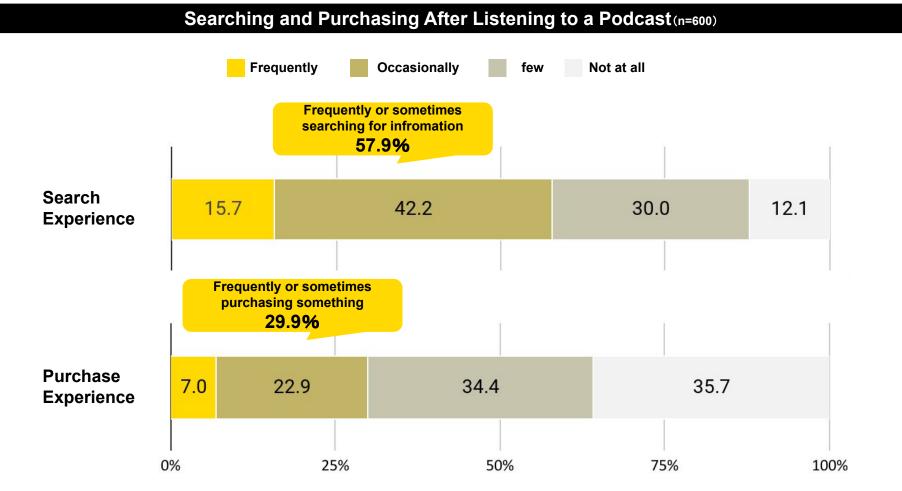
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#### 04. Actions Taken After Podcast and Feelings Toward Audio Ads

Actions Taking After a Podcast, Feelings Toward Audio Ads

# Actions Taken After Listening to Podcast

57.9% of respondents said after they listen to a podcast they either sometimes or frequently look up information. 29.9% also say they have either sometimes or frequently have purchased something as a result.



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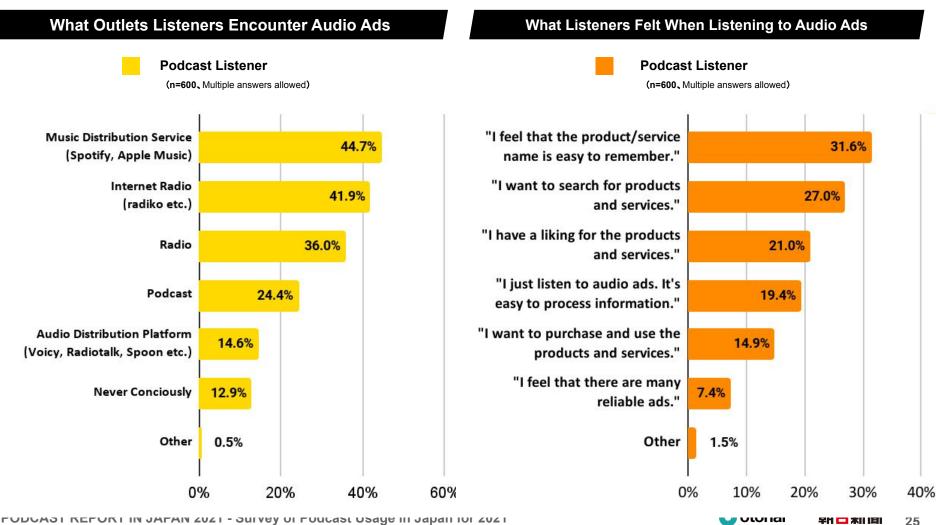
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# **Impressions of Audio Based Media**

Close to half of the respondents at 44.7% say they have heard advertising on a music streaming service. The biggest response to listening to audio ads was "the name of the product/service is easy to remember" at 31.6%.



#### About The Survey Planners

An Introduction to The Companies Involved in This Survey

# **About The Surveying Companies**





Otonal Inc. is an sound-based ad technology advertising firm that specializes in audio ads. With a mission to create the digital audio ad market in Japan, along with proposing audio ad solutions to advertisers, Otonal also runs a service to media companies to assist with audio distribution and filling audio ad supply.



Owned Media Podcast Ranking, Japan's leading site in podcast program rankings <u>https://podcastranking.jp/</u>



CEO's Book

The World's Easiest Testbook for Audio Content Delivery - New Teachings From Media Industry Leaders (Inpress Publishing) (Only in Japanese) <u>https://book.impress.co.jp/books/1119101164</u>



#### The Asahi Shimbun Company

As the publisher of one of the largest and longest-lasting newspapers in Japan, The Asahi Shimbun Company is evolving into a comprehensive media company with journalism at its core.With their Asahi Shimbun Podcast, they go beyond the conventional boundaries of news. They hope to enrich their listeners' lives by inviting them to different sites everyday.



Asahi Shimbun's Podcasts <u>https://omny.fm/shows/</u> asahi/playlists

https://omny.fm/shows/ arukiki-ajw

Asahi Shimbun Digital News Regarding Podcasts <u>http://www.asahi.com/spe</u> <u>cial/podcasts/</u>

For information regarding this, please contact podcast@asahi.com.